



# Legally Speaking

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## How to Get the Legal Information You Need Without Leaving Your Office

- Ohio cases, federal cases, cases from all fifty states, administrative code sections, agency opinions, sections from Ohio Practice manuals, Ohio and Am Jur forms, court rules, jury verdicts, and more... can be emailed or faxed by the library staff.
  - Law and medical journal articles can be emailed or faxed.
  - CCH Total Connect passwords providing access to employment and health law cases and manuals can be checked out for two weeks for unlimited 24/7 use at your office or home computer.
  - Need a FinPlan profile for a case? We will fax or email you the FinPlan worksheet, and once you return the completed worksheet, we can send back the results.
- If what you need is not available at this library, we can usually obtain it from another library. Just ask a staff member for assistance.
- Email [info@starklawlibrary.org](mailto:info@starklawlibrary.org) or call 330-451-7380 for any of these services.

### Welcome to Our Newest Members!

Issa M. Allega  
Jannine M. Babcock  
Celeste M. DeHoff  
Richard D. Drake  
Andrea Scassa  
Cathy A. Sloane  
Dawn Spriggs  
Amanda Walls  
James M. Wherley  
Tami Zupkow

*Have you applied for membership?*

Complete a membership application at the law library, or call us. We'll FAX or email you one. The first year of membership is free!

## Is the Billable Hour Here to Stay?

The month of June saw the Stark County Law Library Blog include posts pertaining to law firm billing. These posts included "The Billable Hour's Staying Power" <[http://temp.starklawlibrary.org/blog/archive/2006\\_06.html#005530](http://temp.starklawlibrary.org/blog/archive/2006_06.html#005530)> and Alison Shield's "Value Billing: Too Nebulous to be Effective?" <[http://temp.starklawlibrary.org/blog/archive/2006\\_06.html#005523](http://temp.starklawlibrary.org/blog/archive/2006_06.html#005523)>.

These posts spurred my curiosity. After reading Karen Dean's short, but highly interesting and entertaining review of the history of the

billable hour from Abe Lincoln to the present, it is easy to see why it has become the institution that it is. Ms. Dean also points out the drawbacks to the billable hour. The most glaring being that it rewards inefficiency in a world where word processing has replaced old-time drafting of documents, and computer searches are more efficient than digging into the books here at the library (not that there aren't times when that's best). The fact remains that while lawyers strain under their hourly quotas, and the public sees (Continues on page 2)



the legal community as time-based rather than focusing on work experience, training and education. Yet, the legal community is one of the slowest changing professions, often proving the adage that old habits die hard.

Value billing is one of the alternatives that is gaining momentum. It has the advantage of stressing the communication between the client and lawyer to decide what the desired outcome should be and how long and how much work it may take to get there.

Consider the comparison to an auto mechanic. He/She looks at the problem, consults a guide to determine how many hours it normally takes to solve the

particular problem, then gives the customer a written estimate. Everyone knows what's going on and how much it will cost, barring unforeseen complications that DO occur. This resembles value billing, though sometimes the desired outcome isn't a settlement, contract, or verdict, but something as intangible as peace of mind.

Of course there are drawbacks to the value billing system, but the successful firm of the future will be one that incorporates several forms of billing - value billing, requests for proposals, phased billing, partner-based rates, unbundled fees, or discount rates, to name a few.

## New Books

*Advanced Criminal Procedure in a Nutshell*, KF9619.3 .C355 2006

*Contracts in a Nutshell*, KF801 .Z9 R64 2006

*McCormick on Evidence*, 6<sup>th</sup> ed., KF8935 .M29 2006

*New York University's Sixty-Fourth Institute on Federal Taxation*, KF6296 .A2 N4 v.64

*Ohio Arrest Search & Seizure*, KFO576 .Z9 K38 2006

*Ohio Consumer Law*, KFO230 .O35 2006

*Portable Bankruptcy Code & Rules*, 2006 ed., KF1511.5 .A2 P7 2005

*RIA's Complete Analysis of the Tax Increase Prevention and Reconciliation Act*, KF6276 .R525 2006

*Trial Handbook for Ohio Lawyers*, KFO538 .M34 2006

### **BNA's Corporate Practice Series:**

*Limited Partnerships: Legal Aspects of Organization, Operation and Dissolution*, KF1414 .A2 B8 v.24:4

*Manual of Federal Trade Commission Practice*, KF1414 .A2 B8 v.21:4

*Trademarks and Related Unfair Competition Law*, KF1414 .A2 B8 v.18:4

### **Tax Management Portfolios:**

*Accounting Methods: Adoption and Changes*, KF6286 .T355 v.572/3

*Estate Planning*, KF6572 .T35 v.800/2

*Federal Tax Issues of Employee Planned Commercial Annuities*, KF6572 .T35 v.82/2

*Investment Credit and Cost Segregation*, KF6286 .T355 v.583/2

*Obtaining Information from the Government: Disclosure Statutes*, KF6286 .T355 v.625



## Cancellations

The law library is experiencing a significant decrease in revenue, and the library's board has approved the cancellation of the following print titles because of budgetary concerns. If you have concerns about the cancellation of any of the titles below, please contact Kendel Croston at (330) 451-7380.

*Anderson's Ohio EPA Laws and Regulations*

*Antitrust: An Economic Approach*

*Bender's Uniform Commercial Code*

*Secured Transactions*

*Cornell Law Review*

*Corporate Counsel's Guide: Laws of International Trade*

*Eckstrom's Licensing in Foreign and*

*Domestic Operations: Joint Ventures*

*Index to Legal Periodicals*

*Motorcycle Appraisal Guide*

*Ohio Case Locator*

*Ohio Municipal Journal*

*Residential Mortgage Lending*

*Underground Storage Tank Guide*

## Periodicals of Interest

Call the library at 330-451-7380 to request a copy of any of these articles faxed to you!

- "Charging Orders: Some of What You Ought to Know (Part I)." Journal of Passthrough Entities, March-April 2006, at 15.*
- "Conditional Liberty: Restricting Procreation of Convicted Child Abusers and Dead Beat Dads." 56 Case Western Reserve Law Review 479.*
- "Conquering the Province of the Jury: Expert Testimony and the Professionalization of Fact-Finding." 74 University of Cincinnati Law Review 1031*
- "Divorce for the Senior Citizen or Disabled Person." Experience, Spring 2006, at 12.*
- "ESOP-Assisted Buyouts." Trusts & Estates, June 2006, at 38.*
- "Lawyerly Cliches and Their Origins (A-G)." Experience, Spring 2006, at 23.*
- "The Next Best Thing to a Smoking Gun." Trial, June 2006, at 36.*
- "Ohio's Prescription Drug Database." Ohio Lawyer, May/June 2006, at 20.*
- "A Parent's Predicament: Theories of Relief for Deportable Parents of Children Who Face Female Genital Mutilation." 91 Cornell Law Review 899.*
- "Putting the 'Best' in Best Effort." 73 The University of Chicago Law Review 705.*
- "Rebuttal Evidence: Having the Last Word." Ohio Trial, Spring 2006, at 34.*
- "Representing a Noncitizen in a Criminal Case." Cleveland Bar Journal, May 2006, at 14.*
- "RFPs Won't P.I.P.: Law Firms Face Increasing Demands When Responding to Requests for Proposals." ABA Journal, June 2006, at 30.*
- "Taming the Beast: Managing Client Expectations in a 24/7 World." GPSOLO, June 2006, at 50.*
- "Violating the Inviolable: Caps on Damages and the Right to Trial by Jury." 31 University of Dayton Law Review 307.*

# Legally Speaking

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## LOG ON TO OUR CATALOG 24/7

1. Open the telnet software on your computer (for example: HyperTerminal)
2. Enter a name for the connection (for example: Stark County Law Library)
3. In the host address line, enter:  
sirs.starklawlibrary.org
4. In the "connect using" box, choose TCP/IP
5. At the login prompt type "public" and at the password prompt type "public"
6. The program will then load, and this may take 1-2 minutes
7. Choose 1) Library Catalog
8. Follow the on-screen instructions to search for books by author, title or subject

**Membership and Fees:** Membership is open to those who have passed the Ohio State Bar Examination  
Membership is complimentary for 1st year \$25 for the 2nd - 49th year  
and complimentary for 50th+ year.  
Membership checks must be separate from other payments, please.

**Circulation:** Most print materials can be checked out by members for two weeks. Some items may be taken out overnight only. You may renew items by phone.

**Online Databases available to members:** Internet (including email), WestLaw, FinPlan, PubMed, and CCH Total Connect. Technical support from the staff is available. Charges vary.

**Photocopies:** \$ .15 each, self-service. Vending cards may be purchased in any amount. Microfilm/film copies are also \$ .15 each. Printing from computers is \$ .15 per page. FAX services for members: Send a fax for \$ .25 per page within our local calling area, \$ .50 outside. Receive for \$ .15 per page.

**Reference services for members by phone, fax and email are available.**

**Inter-Library Loan services for members are available.** Charges vary.

**Free training for members on any electronic service.**

### Stark County Law Library Association

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Hours: Mon-Fri, 8:30am-4:30pm

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